



KILIMANJARO AGENT RATE CARD & SELLING GUIDE 2026/2027

**NYANGE ADVENTURES — YOUR TRUSTED
PARTNER FOR AFRICA'S HIGHEST PEAK**

- **COME AS A CLIENT, LEAVE AS A FRIEND**
- **YOUR 10% COMMISSION IS ALREADY INCLUDED**

Tanzania's #1 Rated Travel Agency with Over 10 Years Years of Excellence



Fully locally owned Tanzanian safari and adventure company based in Moshi



Number 1 Travel Agency in Tanzania for three consecutive years (Traveler's Choice Award)



Over 10 years of industry experience delivering unforgettable Kilimanjaro climbs



Philosophy: "Come As A Client, Leave as a Friend"



Committed to sustainable and ethical tourism uplifting the community



SIX REASONS AGENTS CHOOSE NYANGE ADVENTURES



Experienced & Ethical Teams

Fairly compensated guides and porters



Farm-to-Table Dining

Organic meals sourced from our own farm



Uncompromising Safety

Oxygen and oximeters included on every climb



Premium Equipment

4-season mountain tents for all routes



Multilingual Guides

English, German, and Spanish speaking



10% Agent Commission Built In

Just book and earn, no negotiations

Every Package Includes Everything for a Hassle-Free Summit Attempt

Transfers & Accommodation

- ✓ Airport Transfers (JRO) & Mountain Gate Transfers
- ✓ Hotel Accommodation (2 nights in Moshi, B&B)
- ✓ All-Inclusive Permits (Park, camping, rescue)

Meals, Gear & Support

- ✓ Farm-to-Table Meals (3 daily) & 4-Season Mountain Tents
- ✓ Expert Mountain Crew & Safety Equipment (Oxygen, oximeter)

Not Included

Tipping, personal gear, flights, insurance

Marangu Route — The Classic ‘Coca-Cola Route’ Starting from \$1,600/person

Route Overview

- The only route offering hut accommodation rather than camping.
- A classic choice with a steady, gradual ascent.
- Available in 5-day and 6-day options.



Pricing Table (Per Person USD)

Group Size	5 Days	6 Days
1 Person	\$2,520	\$3,070
2 People	\$1,999	\$2,375
4 People	\$1,760	\$2,092
7+ People	\$1,600	\$1,900

Agent Tip: The 5-day Marangu is the most budget-friendly option. The 6-day version provides better acclimatization and higher success rate. Ideal for budget-conscious clients.

MACHAME ROUTE — OUR BEST-SELLER 'WHISKEY ROUTE'



Starting from \$2,050/person

- The most popular route on Kilimanjaro
- Stunning scenery and excellent acclimatization (“climb high, sleep low”)
- Available in 6-day and 7-day options

AGENT TIP: The 7-day Machame is our top recommendation for first-time trekkers. Breathtaking views of the Shira Plateau and Barranco Wall.

MACHAME ROUTE PRICING (PER PERSON)

GROUP SIZE	6 DAYS	7 DAYS
1 Person	\$3,145	\$3,540
2 People	\$2,469	\$2,790
4 People	\$2,150	\$2,430
7+ People	\$2,050	\$2,300



LEMOSHO ROUTE — THE PREMIUM SCENIC EXPERIENCE

Starting from \$2,350/person

- Considered by many to be the most beautiful route on Kilimanjaro
- Offers panoramic vistas, low traffic in the early days, and very high summit success rates
- Available in 7-day and 8-day options



Group Size	7 Days	8 Days
1 Person	\$3,680	\$4,264
2 People	\$2,880	\$3,320
4 People	\$2,520	\$2,860
7+ People	\$2,350	\$2,600

AGENT TIP:

The 8-day Lemosho is the premier Kilimanjaro experience — best combination of scenic beauty, low crowds, and excellent acclimatization. Ideal for premium clients and photography enthusiasts.



Rongai Route & Northern Circuit

Wilderness Adventure & Ultimate Summit Success

Rongai Route



- North approach, drier climate, wilderness feel



6 Days

from **\$2,050**

(Based on 7+ pax)

7 Days

from **\$2,330**

(Based on 7+ pax)

2 People:

6 Days **\$2,510** | 7 Days **\$2,900**

Northern Circuit



- Longest route, highest success rate, 360° views



9 Days

from **\$2,800**

(Based on 7+ pax)

2 People:

9 Days **\$3,400**

At-a-Glance Route Comparison — Match the Right Route to Every Client

Route	Duration	Difficulty	Scenery	Traffic	Success Rate	From Price	Best For
Marangu	5–6 Days	Moderate	Good Scenery	High Traffic	Moderate Success	From \$1,600	Budget, hut preference
Machame	6–7 Days	Mod-Hard	Excellent Scenery	High Traffic	High Success	From \$2,050	First-timers, best value
Lemosho	7–8 Days	Mod-Hard	Outstanding Scenery	Low-Med Traffic	Very High Success	From \$2,350	Premium, photographers
Rongai	6–7 Days	Moderate	Good Scenery	Low Traffic	High Success	From \$2,050	Rainy season, wilderness
N. Circuit	9 Days	Moderate	Outstanding Scenery	Very Low Traffic	Highest Success	From \$2,800	Ultimate experience

Key Insight: Longer itineraries (7–9 days) offer significantly higher summit success rates. The 7-day Machame and 8-day Lemosho are the most recommended for first-timers.

Kilimanjaro Is Open Year-Round — **Best Seasons to Sell**

Season	Weather Conditions	Crowds	Highlights
Peak Dry (Jun–Oct)	Clear skies, cold nights	High Crowds	Best overall conditions
Warm Dry (Jan–Mar)	Warm, clear	Moderate Crowds	Great for summit views
Short Rains (Nov–Dec)	Brief afternoon showers	Low Crowds	Fewer crowds, green scenery
Long Rains (Apr–May)	Wet, muddy trails	Very Low Crowds	Budget option, Rongai best



Kilimanjaro stands at **5,895m** — Africa's highest peak and one of the Seven Summits.



No technical climbing skills required — accessible to motivated beginners.



Trekkers pass through **five distinct climate zones**.



Perfect for **bucket-list travelers**, adventure seekers, charity climbers, and corporate groups.

BOOST YOUR SALES WITH UNFORGETTABLE ADD-ON EXPERIENCES

FARM-SOURCED DINING

Authentic farm-to-table dining in the Kilimanjaro foothills



MARANGU CULTURAL TOUR

Discover Chagga culture, coffee plantations, and waterfalls



OPEN-AIR CINEMA

Magical evening cinema beneath the African night sky



SUNDOWNER EXPERIENCE

Watch the Tanzanian sunset with a drink in hand



CHEMKA HOTSPRINGS

Rejuvenate tired muscles in natural hot springs



ZANZIBAR DOLPHINS TOUR

Swim with dolphins and snorkel coral reefs



ADDITIONAL OFFERINGS: FULL MOON CLIMBS | GROUP TREKS | STUDENT PACKAGES | SAFARI & BEACH COMBOS (SERENGETI, ZANZIBAR)

Ready to Book? Let's Connect — Your Kilimanjaro Partner Awaits

Our dedicated agent support team is here to help with bookings, custom itineraries, group quotes, and marketing materials.

📞 **Phone / WhatsApp:** +255 685 598 000

✉️ **Email:** info@nyangeadventures.com

🌐 **Website:** www.nyangeadventures.com

📍 **Location:** Bustan Alley, Moshi, Kilimanjaro, Tanzania

*“A successful business shouldn't be an individual rising to the top. It should be about **lifting a whole community, its children and elders.**” — Praise Nyange, Director*

Your 10% commission is already included in every rate. Just book and earn!